

P A B No. 75
PROFESSIONAL AUDITORS BULLETIN
The Oldest Continuous Publication in Dianetics and Scientology
From **L. RON HUBBARD**
Via The Hubbard Communications Office
69 Merrion Square, Dublin, Eire

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ON SELECTIVE SERVICE

I am in receipt of a note from J. Burton Farber to the effect that one of the Selective Services officers in California, when applied to for an exemption for a Scientology minister, of Farber's church in California, replied in the affirmative and gave that exemption to that minister.

EXTERIORIZATION TODAY

Today's idea of exteriorization is that it happens and that it must be FULLY acknowledged but that one, acknowledgement of it and discussion of it with the startled preclear done, then continues the process which the preclear exteriorized on. In other words one doesn't change his entire auditing just because of exteriorization. One notes it and carries on and it then gets better. You can't keep them in their heads anyway with SLP Issue 5, why try to work them outside?

TWO-WAY COMM

An auditor (Oldtime HDA) said "I know modern auditing is an awful lot of yak..." So I finally got two-way comm across to him in this wise. "Today the auditor is a salesman who is trying to sell the preclear on the idea of changing his mind about a lot of things. With two-way comm he makes this easy." And the HDA understood.

TAPES SPOIL IN AIRMAIL

Due to the magnetic field around travelling airplanes it is reported tapes sometimes erase or partially foul themselves up in the magnetic fields. Thus all tapes to be transported by air must, and I repeat, MUST, be wrapped in tinfoil inside the box. One takes tinfoil and puts it around the tapes and then puts the tape into the box, and we won't get any more of these bad tape qualities because of airline transport.

HASUK

The Hubbard Association of Scientologists of the United Kingdom is still in a state of formation, but the British public has not yet learned that the old organization has all but disappeared, and the new organization has taken its place. People and even a couple of staff members are still reacting towards the organization as though it was the same old grind. This is a case of doing too smooth a job of changeover, without making enough fireworks. We are left with the job of informing the British public very directly that the HASUK bears little if any resemblance to the HAS of old. In the first place, take the matter of Clinic. We closed the HAS Clinic many many months ago saying we were going to open it again in December of last year. We have done just exactly that, but on its opening, we find an entirely different programme than we had before, entirely different processes, and different methods of handling people. We are hand-picking our auditors, and we are supervising the auditing of cases right down the middle. This of course does not even vaguely compare with the way we were handling cases a short time ago when we were farming them out. But that, remember was the HAS, and this is the HASUK. The clinic at Brunswick House is turning out more results faster than are being turned out anywhere else in Great Britain. People have also

overlooked the purpose of a central clinic. Its purpose is to clean up cases which are left in distress, and to produce sufficiently excellent results to alert the public at large to the benefits of Scientology. As far as cases in distress are concerned, we have all but mocked up. If any more exist in the British Isles that we have not patched up and put way up the tone scale, then we do not at this moment know about them. We do not include in this a case or two that were in terrible condition a decade ago and on which we are still working with success. As far as results are concerned, we are making absolutely sure of these results by giving psychometric tests before and after each intensive. We have no idea whatsoever of letting a preclear get away without having benefited appreciably from processing. The public does not know this. Free group processing, lecture service, a free basic course given by LRH for auditors now in progress and an evening professional, and a day professional course plus publishing and general Scientology organization has altered with the general organizational plan of SERVICE. We admit there were many things left to be desired by the HAS but the HASUK is in there pitching and the like of this we have not seen in a very long time. It remains for all of us to do enough talking to convince the auditors themselves and the public at large that we are a different organization, that we are operating differently, and that we are getting results. That they must be told this, and that it must be demonstrated to them becomes obvious when one realizes that preclears in London are going to a rather distant part of the world when they could have better auditing at less right here in London.

Out of a letter from Frank Sullivan:

“Randomity. Found an interesting gimmick. Tell someone ‘We have formed a new club. We call it the Society for the Prevention of People—we have found that people cause us all of our troubles—they cause us characters more doggone trouble. Would you like to join?’ If he says ‘yes’ tell him he is in. (Also if you should ask him to be three feet back of his head—he will be.) If he asks just one question, he is out. Doggondest test for a step one I ever saw. This has been well tested.”

LAUGH FOR THE WEEK

A Mr. Al Schrader writing from Ann Arbor, Mich., has written me a five page single spaced typewritten letter telling me how much everybody (he seeks to speak for the entire field) abhors and detests the tremendous amount of entheta which has been put out by Certainty and Ability Magazines. He says this on the first page but later on he says don't we think we're making too much of Scientology? and later on he hopes we'll cut the whole thing out. I wonder if you let them talk long enough if this would not be the consecutive exposure of opinion of these people who object to our saying what we think. First they seem to be, according to their own statements, objecting to the entheta we put out (of which we put out very little) then they are apparently in objection to the tremendous emphasis and enthusiasm which we put out concerning Scientology, and then if they went on talking the truth, we would find that they simply objected to Scientology. And then if they kept telling the truth, we would find they objected not only to us, but to themselves and to everything else under the sun, moon and stars.

NEW AUDITING STYLE

I have made a direct deliberate test, not of a process but the auditing style itself as a helpful agent. The key-note of new auditing style is that any boil-off, somatic anaten, swing of attention or going out of session on the part of the preclear is occasioned by some sort of error or miscomprehension on the part of the auditor, and the preclear. I used a general process not ordinarily very therapeutic, but not destructive, and starting with this process and a preclear, worked only in one direction. To keep the ARC of the preclear advancing continually throughout the session, proceeding from the level of ARC of the preclear just before he came into session. In other words consistently and consecutively bettered him. I did this by two-way comm, and communication bridges. Every time the preclear tended to go out of session even slightly, every time any slightest sign of dropped awareness occurred, I assumed at once that something had gone wrong with the session. I assumed that something had been said which he didn't understand, or something had been overlooked, or that something

had been done in error on the two-way comm formula, and immediately researched this fact to put the session straight again. In other words, during this entire session I did nothing but put the session straight with two-way communication, and run a relatively non-committal duplicating process on the preclear. The process I knew of old was not going to produce any grand rise in tone. However this preclear who was usually difficult to audit finished up a half-hour session in much better condition than this preclear had been in in years. The assumption here on the part of the auditor is that if the preclear goes into a slump, has a somatic, or otherwise drops in ARC, then a difficulty has arisen with the session. We calculate this from the following: that at the top of the tone scale we have knowingness and awareness, in the middle ranges we have ARC, in the lower ranges somatics, and in the far lower ranges, varying degrees of unconsciousness. Thus when we say that the preclear's tone should be promoted throughout the session, we mean of course that he must not be slumping toward unconsciousness. He must be advancing toward higher levels of consciousness. Therefore today it can be said that good auditing does not result in boil-off and somatic unconsciousness, dope-off, or pain, but results in a constant and consistent advance of the ARC of the preclear from the first moment of the session to the end of the session when it should be much higher, and that any time there is anything wrong at all with the session, the preclear will reply by getting more unconscious. This was about the most arduous and rigorous test that could be made of new auditing style with a difficult preclear and following very solidly the percept that it would be an auditing error if the preclear dropped off in attention or consciousness. Thus when I have said that in the new auditing style we should always advance ARC, I meant exactly what I said, have gone so far as to run an auditing session which was nothing more than an auditing session to demonstrate that an auditing session all by itself with the two-way communication consequent to it would result in increased tone for the preclear. By the way, this type of auditing also results in increased tone for the auditor, so we are winning both ways.

HAS BOOK EXCHANGES

There have been several questions concerning how one country could get books from the organization of another country. These are best answered by a credit system of the value less discounts of the merchandise. London transferring books to Washington, DC is keeping a booklet which is full of these transfers. This also applies to tapes and other materials. Thus the organization in London can transfer as much as it likes to Washington, DC. Similarly Washington, DC can transfer as much as it likes to London, and eventually these accounts will be balanced off one against the other. South Africa and Australia could be doing the same thing providing of course that they have materials to submit to London and Washington which can operate on an exchange basis.

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